



**1DD67  
HP PROLIANT SOLUTION PRODUCTS**

Products listed on this Exhibit and applicable standard options that are determined by HP to be available from HP upon acceptance of Customer's order earn discounts in accordance with the following Discount Schedule(s) when purchased in accordance with the provisions of Customer's Agreement including all attachments. Custom Product and option discounts are subject to agreement between Customer and HP prior to each order. All language versions of Products listed on this Exhibit qualify.

**DISCOUNT**

The discounts granted under this Exhibit are in lieu of and not in addition to any other discounts which might be available from HP.

**DISCOUNT PERCENTAGE SCHEDULE**

			I	II
United States				
US Dollars				
	0 -	9 999 999 999 999	35.0	35.0

**PRODUCTS**

A detailed listing of the specific Products and associated discount columns is available from HP upon request.

HP may add or delete Products from this Exhibit at its discretion, without notice.

Certain Products on this Exhibit are not available on HP OEM or VAR purchase agreements. For further details, please contact HP.

**PRODUCTS SUBJECT TO DISCOUNT**

Product Number	Discount Column	Product Description	Product Number	Discount Column	Product Description
100613-003	I	CORD PWR AC LINE UK/SINGA	120672R-B21	II	HP 9000 Series Ballast Rmkt Kit
163719-002	I	CORD AC LIN SJT 16AWG UNSD-12	164604R-B21	I	24FT Rmkt SCSI CABLE ALL ALL
168233-B21	II	HP Cable Management D-Rings Kit	253449-B21	II	HP 10000 Graphite Monitor/Utility Shelf
291967-B21	I	HP RAID Smart Array 642 U320 Controller	302969-B21	I	HP Storageworks MSA 30 SB Storage
302970R-B21	I	HP Storageworks MSA 30 DB Rmkt Storage	313877R-B21	I	HP M-Series Rack Rail Rmkt Kit
332558-B21	II	HP Depth Adjustable Fixed Rail Kit	341174-B21	I	Cable 6ft Ext VHDCI/VHDCI
341175-B21	I	VHDCI/VHDCI 12ft Ext All	347708R-B22	I	HP 146GB 15K rpm U320 Rmkt Hard Drive
348113-B21	II	HP ML570 G3 Rack to Tower Conversion Kit	349238-B21	II	HP 160G 7.2K HP SATA 1yr Wty HDD
349238R-B21	II	HP 160GB 1"7.2K SATA 1yr Wty Rmkt Hr Dri	364430R-B21	I	HP MSA50 1U SFF SAS JBOD Rmkt Enclosure
374875-605	I	HP MSA30 MI ModX BR Svr	374875R-605	I	HP Msa 30 Mi CTO Rmkt Chassis
432341-B21	II	HP 750GB 7.2k HP SATA 1yr Service	HA103A3	I	MSA500 Support
HA104A5	I	MSA20/30/50 Support	HA105A4	I	MSA500 Support
HA109A4	I	MSA20/30/50 Support	HA110A1	I	MSA500 Support
HA111A3	I	MSA500 Support	HA111A4	I	MSA500 Support
HA112A4	I	MSA20/30/50 Support	HA112A5	I	MSA500 Support
HG926A5	I	MSA500 Support	HG928A5	I	MSA500 Support
HG929A3	I	MSA500 Support	HG931A4	I	MSA20/30/50 Support
HG932A4	I	MSA20/30/50 Support	120672-B21	II	HP 9000 Series Ballast Option Kit



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Product Number	Discount Column	Product Description	Product Number	Discount Column	Product Description
234672R-B21	II	HP 100 kg Sliding Rmkt Shelf	254786-B21	I	HP 256MB Battery-Backed Cache Module
263474-B22	II	HP IP CAT5 Qty-8 6ft/2m Cable	263474-B25	II	HP IP CAT5 Qty-1 40ft/12.2m Cable
263474R-B21	II	HP IP CAT5 Qty-4 3ft/1m Rmkt Cable	302969R-606	I	HP MSA30 S-B Rack FIO Rmkt Enclosure
302969R-B21	I	HP Storageworks MSA 30 SB Rmkt Storage	336047-B21	II	HP CAT5 KVM USB 1 Pack Interface Adapter
346914-B21	I	HP 128MB BBWC Upgrade	348113R-B21	II	HP ML570 G3 Rack to Twr Convers Rmkt Kit
349239R-B21	I	HP 250GB 1" 7.2K SATA 1yr Wty Rmkt Hard	358350R-B21	II	HP ML350G4 Twr to Rack Conv Rmkt Kit
364430R-291	I	HP MSA50 SFF SAS JBOD Rmkt Enclosure	375861-B21	II	HP 72GB 10k 2.5 SAS HP SP HDD
383984-B21	II	HP Rack Top Cable Mgmt Tray Bridge	389671-B21	I	HP Ext SAS 4m Cable
HA101A3	I	MSA20/30/50 Support	HA104A5	I	MSA500 Support
HA105A5	I	MSA20/30/50 Support	HA109A3	I	MSA20/30/50 Support
HA109A4	I	MSA500 Support	HA109A5	I	MSA20/30/50 Support
HA110A1	I	MSA20/30/50 Support	HA110A3	I	MSA20/30/50 Support
HA111A1	I	MSA20/30/50 Support	HA111A3	I	MSA20/30/50 Support
HG929A5	I	MSA20/30/50 Support	HG930A1	I	MSA500 Support
HG930A5	I	MSA20/30/50 Support	245161R-B21	I	Rmkt Rack 10642 (42U) Standard Pallet WW
257415R-B21	II	HP Rack 10842 42U 800mm Rmkt Standard	263474-B21	II	HP IP CAT5 Qty-4 3ft/1m Cable
263474R-B24	II	HP IP Rmkt CAT5 Qty-4 20ft/6.1m Cable	286778-B22	II	HP 72GB 15K U320 Pluggable Hard Drive
287483R-B21	I	HP MSA30 Ultra320 Dual Bus I/O Rmkt Mod	302969R-605	I	HP MSA30 S-B CTO Rmkt Chassis
302970-B21	I	HP Storageworks MSA 30 DB Storage	336047R-B21	II	HP CAT5 KVM USB 1 Pack Rmkt Ifface Adap
341174R-B21	I	Rmkt Cable 6ft Ext VHDCI/VHDCI	360229R-B21	I	HP MSA500 G2 High Availability Rmkt Kit
364430R-605	I	HP MSA50 1U SFF SAS X Rmkt Enclosure	365403-B21	II	HP 1UCbl Mgmt Arm Kit
374499-B21	II	HP 5642 Rack Baying Kit	383983-B21	II	HP 800W Rack Top Cable Mgmt Tray
389665-B21	I	HP Ext SAS 1m Cable	389671R-B21	I	HP Ext SAS 4m Rmkt Cable
411089-B22	II	HP 300GB 15k U320 HDD	418367-B21	I	HP 146GB 10K SAS 2.5 DP HDD
HA101A4	I	MSA20/30/50 Support	HA103A1	I	MSA500 Support
HA105A3	I	MSA20/30/50 Support	HA105A5	I	MSA500 Support
HA109A3	I	MSA500 Support	HA110A3	I	MSA500 Support
HA111A1	I	MSA500 Support	HA112A3	I	MSA500 Support
HA113A1	I	HP Install MSA20/30/50/60/70 SVC	HG925A1	I	MSA20/30/50 Support
HG925A4	I	MSA500 Support	HG926A3	I	MSA500 Support
HG926A5	I	MSA20/30/50 Support	HG927A4	I	MSA500 Support
HG928A1	I	MSA20/30/50 Support	HG928A3	I	MSA500 Support
HG929A1	I	MSA500 Support	HG929A4	I	MSA20/30/50 Support
HG930A3	I	MSA20/30/50 Support	HG931A1	I	MSA20/30/50 Support
100614-003	I	CORD PWR AC LINE EUR 12	245162R-B21	II	HP 10636 36U Standard Rack Rmkt Pallet
257413R-B21	II	Rmkt Roof Mount Fan (110V,10000 SER) WW	263474-B23	II	HP IP CAT5 Qty-8 12ft/3.7m Cable
302969-605	I	HP MSA30 S-B CTO Chassis	302970-606	I	HP MSA30 D-B Rack Enclosure
302970R-605	I	HP MSA30 D-B CTO Rmkt Chassis	346914R-B21	I	HP SA6i Batt Backed Cache Rmkt Enabler
348373R-B21	II	HP TFT7210R Rack Mount Rmkt Monitor	349239-B21	I	HP 250G 7.2K HP SATA 1yr Wty HDD
356545R-B21	II	HP ML370 G3/G4 Twr/Rck	365403R-B21	II	HP DL360G4 1U Rmkt



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Product Number	Discount Column	Product Description	Product Number	Discount Column	Product Description
371482R-B21	II	Conv Rmkt Kit	375859-B21	II	Management Arm
375872-B21	II	HP 350/380 Round Hole Rack Ship Rmkt Kit	389668-B21	I	HP 36GB 10k 2.5 SAS HP SP HDD
395473-B21	I	HP 146GB 15K SAS 3.5 Hot Plug Hard Drive	416735-B21	I	HP Ext SAS 2m Cable
418369-B21	I	HP 500GB 7.2k HP SATA 1yr Wty HDD	431933-B21	II	HP MSA20 One Power Supply
431935-B21	II	HP 36GB 15k SAS 2.5 HP DP HDD	HA101A4	I	HP 36GB 15k 2.5 SAS HP SP HDD
HA103A4	I	HP 72GB 15k 2.5 SAS HP SP HDD	HA103A5	I	MSA500 Support
HA103A5	I	MSA500 Support	HA109A1	I	MSA500 Support
HA109A1	I	MSA20/30/50 Support	HA111A5	I	MSA500 Support
HG925A5	I	MSA20/30/50 Support	HG926A1	I	MSA20/30/50 Support
HG927A1	I	MSA20/30/50 Support	HG927A5	I	MSA20/30/50 Support
HG928A4	I	MSA20/30/50 Support	HG928A5	I	MSA20/30/50 Support
HG929A5	I	MSA500 Support	HG930A4	I	MSA500 Support
HG932A4	I	MSA500 Support	HG932A5	I	MSA500 Support
248931-B21	II	HP Rack 9000/10000 Offset Baying Kit	257414-B21	II	HP 10K 220V Graphite Roof Mount Fan Kit
273915-B21	I	HP Smart Array 6402/128MB Controller	287484R-B21	I	HP MSA30 Ult320 Sngl Bus I/O Rmkt Module
302970-605	I	HP MSA30 D-B CTO Chassis	302970R-606	I	HP MSA30 D-B Rack FIO Rmkt Enclosure
335880R-B21	I	HP Mod Smart Array 500 G2 Rmkt Storage	336045R-B21	II	HP CAT5 0x2x16 KVM Rmkt Svr Cons Switch
348112R-B21	II	HP ML570 G3 Twr to Rack Conver Rmkt Kit	359645R-B21	I	HP MSA30 4 Port Lin Rmkt Enclosure
361591R-B21	II	HP 2U Universal Locking Rmkt Drawer	364430-605	I	HP MSA50 1U SFF SAS ModX CTO Svr
373035-B21	II	HP KVM CAT5 1-Pak Serial Int Adapter	374493-B21	II	HP 5642 Rack Stabilizer Kit
384854-B21	I	HP 146GB 15K SAS 3.5 DP HDD	389668R-B21	II	HP Ext SAS 2m Rmkt Cable
431944-B21	II	HP 300GB 15K SAS 3.5 SP HDD	HA101A5	I	MSA20/30/50 Support
HA104A1	I	MSA500 Support	HA104A3	I	MSA500 Support
HA104A4	I	MSA20/30/50 Support	HA105A1	I	MSA20/30/50 Support
HA110A4	I	MSA500 Support	HA110A5	I	MSA20/30/50 Support
HA113A1	I	ProLiant Add On Options Installation SVC	HG925A5	I	MSA500 Support
HG926A1	I	MSA500 Support	HG929A1	I	MSA20/30/50 Support
HG929A3	I	MSA20/30/50 Support	HG930A1	I	MSA20/30/50 Support
HG930A5	I	MSA500 Support	HG931A4	I	MSA500 Support
150214-B21	I	SW 4000 39FT CABLE ALL	234672-B21	II	HP 100Kg Sliding Shelf
246102R-B21	II	HP 10K Graph Metal 36U Rmkt Side Panel	262587-B21	II	HP IP Console 8 pack Interface Adapter
263474R-B25	II	HP IP CAT5 Qty-1 40ft/12.2m Rmkt Cable	273914R-B21	I	Rmkt Smart Array 6404/256 Controller WW
286716R-B22	II	Rmkt 146GB 10K U320 UNI HDD ALL	303585-B21	II	
332815-B21	II	HP 24in Round to 19in Square Rck Adapter	335882R-B21	I	HP MSA500 G2 SA Multi SW IO Rmkt Module
336044-B21	II	HP CAT5 0x1x8 KVM Server Console Switch	347708-B22	I	HP 146GB 15K RPM U320 Univ Hard Drive
359645-B21	I	HP MSA30 4PORT HPUNIX /IA64 Linux JBO Encl	361589-B21	II	HP Light Kit for 10000 series Rack
361591-B21	II	HP 2U Universal Locking Drawer	364430-B21	I	HP MSA50 1U SFF SAS JBOD Enclosure
376440-B21	II	HP Front Door 5642 Rack	377473-605	I	HP MSA20 Enclosure
377473R-606	I	HP MSA20 Rack FIO Rmkt Enclosure	384842-B21	I	HP 72GB 10K SAS 2.5 DP HDD



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Product Number	Discount Column	Product Description	Product Number	Discount Column	Product Description
416127-B21	I	HP 300GB 3G SAS 15K 3.5" DP ENT HDD	418371-B21	I	HP 72GB 15k SAS 2.5 HP DP HDD
HA101A1	I	MSA20/30/50 Support	HA103A3	I	MSA20/30/50 Support
HA103A4	I	MSA20/30/50 Support	HA111A4	I	MSA20/30/50 Support
HA111A5	I	MSA20/30/50 Support	HA112A1	I	MSA500 Support
HA112A1	I	MSA20/30/50 Support	HA113A1	I	Rack and Rack Options Installation
HG925A3	I	MSA20/30/50 Support	HG925A4	I	MSA20/30/50 Support
HG926A3	I	MSA20/30/50 Support	HG926A4	I	MSA20/30/50 Support
HG927A3	I	MSA20/30/50 Support	HG927A4	I	MSA20/30/50 Support
HG928A1	I	MSA500 Support	HG928A3	I	MSA20/30/50 Support
HG929A4	I	MSA500 Support	HG930A3	I	MSA500 Support
HG931A1	I	MSA500 Support	HG932A1	I	MSA20/30/50 Support
HG932A3	I	MSA500 Support	248929-B21	II	HP Rack 10000 Series Carbon Baying Kit
248931R-B21	II	HP Rack 9000/10000 Offset Bay Rmkt Kit	257413-B21	II	HP 10K 110V Graphite Roof Mount Fan Kit
262588-B21	II	HP IP Console 1 pack Interface Adapter	263474-B24	II	HP IP CAT5 Qty-4 20ft/6.1m Cable
273914-B21	I	HP Smart Array 6404/256MB Controller	273915R-B21	I	HP Smart Aray 6402/128MB Rmkt Controller
286776R-B22	II	Rmkt 36.4GB 15Krpm U320 UNI HDD	291967R-B21	I	Rmkt Smart Array 642 Controller
335881R-B21	I	HP Mod Smart Array 500 Rmkt G2 Controler	335921-B21	I	HP StorageWorks MSA20 Storage Enclosure
336044R-B21	II	HP CAT5 0x1x8 KVM Server Rmkt Console	336045-B21	II	HP CAT5 0x2x16 KVM Server Console Switch
341175R-B21	I	Rmkt VHDCI/VHDCI 12ft Ext All	364430-291	I	HP MSA50 IU SFF SAS JBOD JP Enclosure
383982-B21	II	HP 600W Rack Top Cable Mgmt Tray	389665R-B21	I	HP Ext SAS 1m Rmkt Cable
431958-B21	II	HP 146GB 10k 2.5 SAS HP SP HDD	HA103A1	I	MSA20/30/50 Support
HA105A3	I	MSA500 Support	HA105A4	I	MSA20/30/50 Support
HA112A3	I	MSA20/30/50 Support	HA112A4	I	MSA500 Support
HA112A5	I	MSA20/30/50 Support	HG926A4	I	MSA500 Support
HG927A3	I	MSA500 Support	HG927A5	I	MSA500 Support
HG928A4	I	MSA500 Support	HG931A3	I	MSA20/30/50 Support
HG931A5	I	MSA500 Support	HG932A3	I	MSA20/30/50 Support
HG932A5	I	MSA20/30/50 Support	100611-007	I	
100661-007	I	CORD PWR 12 ACLINE AUS/N.ZEAL	164604-B21	I	24FT SCSI CABLE ALL ALL
245161R-B22	I	HP 10642 42U Shock Rack Rmkt Pallet	245162R-B22	II	HP 10636 36U Shock Pallet Rmkt Rack
286778R-B22	II	Rmkt 72GB 15K U320 UNI HDD ALL	302969-606	I	HP MSA30 S-B Rack FIO Enclosure
335921R-B21	I	HP StorageWorks MSA20 Rmkt Storage Enc	346914-291	I	
358254-B21	II	HP 5642 Pallet Unassembled Rack	371302R-B21	II	HP 1x4 USB/PS2 KVM Rack Rmkt Switch
375870-B21	II	HP 72GB 15K SAS 3.5 Hot Plug Hard Drive	377473-606	I	HP MSA20 Rack FIO Enclosure
377473R-605	I	HP MSA20 Rmkt Enclosure	431784-B21	II	
HA101A5	I	MSA500 Support	HA104A1	I	MSA20/30/50 Support
HA104A3	I	MSA20/30/50 Support	HA104A4	I	MSA500 Support
HA105A1	I	MSA500 Support	HA109A5	I	MSA500 Support
HA110A4	I	MSA20/30/50 Support	HA110A5	I	MSA500 Support
HG927A1	I	MSA500 Support	HG930A4	I	MSA20/30/50 Support
HG931A3	I	MSA500 Support	HG931A5	I	MSA20/30/50 Support
HG932A1	I	MSA500 Support			