



**1DD78
HP VIRTUAL ARRAY HW AND SW, DS ARRAYS**

Products listed on this Exhibit and applicable standard options that are determined by HP to be available from HP upon acceptance of Customer's order earn discounts in accordance with the following Discount Schedule(s) when purchased in accordance with the provisions of Customer's Agreement including all attachments. Custom Product and option discounts are subject to agreement between Customer and HP prior to each order. All language versions of Products listed on this Exhibit qualify.

DISCOUNT

The discounts granted under this Exhibit are in lieu of and not in addition to any other discounts which might be available from HP.

DISCOUNT PERCENTAGE SCHEDULE

		I	II	III
United States				
US Dollars	0 - 9 999 999 999 999	40.0	40.0	40.0

PRODUCTS

A detailed listing of the specific Products and associated discount columns is available from HP upon request.

HP may add or delete Products from this Exhibit at its discretion, without notice.

Certain Products on this Exhibit are not available on HP OEM or VAR purchase agreements. For further details, please contact HP.

PRODUCTS SUBJECT TO DISCOUNT

Product Number	Discount Column	Product Description	Product Number	Discount Column	Product Description
A7384AR	I	HP INT no S/W 300G 10K 80 U4 Rmkt Drive	AD533A	III	HP China Power Cord
AD533AR	III	HP China Rmkt Power Cord	AG492A	I	HP DS2120 300 GB 15k HDD
HA103A4	I	EntrprsClss146GB 10K RPM FC HD Support	HA105A1	I	HP SureStore VA Enclosure Support
HA105A3	I	HP SureStore VA Enclosure Support	HA110A3	I	DS 2100 Series Support
HA111A4	I	DS 2100 Series Support	HA112A5	I	HP SureStore VA Enclosure Support
HG926A1	I	DS 2100 Series Support	HG927A4	I	DS 2100 Series Support
HG928A5	I	DS 2100 Series Support	HG930A4	I	DS 2100 Series Support
HG931A3	I	HP SureStore VA Enclosure Support	HG931A5	I	EntrprsClss146GB 10K RPM FC HD Support
HG931A5	I	HP SureStore VA Enclosure Support	HG932A3	I	DS 2100 Series Support
HG932A5	I	HP SureStore VA Enclosure Support	A7382A	I	Disc System 2120 Field Rack
A7382AZ	I	Disk System 2120 Factory Rack	AD526AR	III	HP Europe Rmkt Power Cord
AD527AR	III	HP Optic Australian-ABG Rmkt Power Cord	AD528A	III	HP UK Power Cord
HA101A1	I	DS 2100 Series Support	HA101A3	I	DS 2100 Series Support
HA101A4	I	HP SureStore VA Enclosure Support	HA103A4	I	DS 2100 Series Support
HA105A3	I	EntrprsClss146GB 10K RPM FC HD Support	HA109A3	I	DS 2100 Series Support
HA111A1	I	DS 2100 Series Support	HA111A1	I	EntrprsClss146GB 10K RPM FC HD Support
HA111A3	I	EntrprsClss146GB 10K RPM FC HD Support	HA111A3	I	HP SureStore VA Enclosure Support



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Product Number	Discount Column	Product Description	Product Number	Discount Column	Product Description
HG926A4	I	DS 2100 Series Support	HG927A5	I	DS 2100 Series Support
HG928A4	I	DS 2100 Series Support	HG929A3	I	HP SureStore VA Enclosure Support
HG929A5	I	EntrprsClss146GB 10K RPM FC HD Support	HG929A5	I	HP SureStore VA Enclosure Support
HG930A1	I	HP SureStore VA Enclosure Support	HG930A3	I	EntrprsClss146GB 10K RPM FC HD Support
HG930A3	I	HP SureStore VA Enclosure Support	HG931A1	I	EntrprsClss146GB 10K RPM FC HD Support
HG931A1	I	HP SureStore VA Enclosure Support	HG932A4	I	DS 2100 Series Support
HG932A4	I	EntrprsClss146GB 10K RPM FC HD Support	A7329AR	I	Rmkt 36GB LP 15k LVD SE U320
A7530AR	I	HP INT no S/W 146G 10K 80 U4 Rmkt Drive	A7552A	I	RITTAL/RBII Rail Kit Graphite
HA101A5	I	DS 2100 Series Support	HA101A5	I	HP SureStore VA Enclosure Support
HA104A1	I	DS 2100 Series Support	HA104A3	I	HP SureStore VA Enclosure Support
HA104A4	I	DS 2100 Series Support	HA104A4	I	HP SureStore VA Enclosure Support
HA105A1	I	DS 2100 Series Support	HA105A4	I	DS 2100 Series Support
HA105A5	I	HP SureStore VA Enclosure Support	HA109A3	I	EntrprsClss146GB 10K RPM FC HD Support
HA110A1	I	DS 2100 Series Support	HA110A3	I	EntrprsClss146GB 10K RPM FC HD Support
HA111A4	I	HP SureStore VA Enclosure Support	HA111A5	I	HP SureStore VA Enclosure Support
HA112A1	I	HP SureStore VA Enclosure Support	HA112A3	I	EntrprsClss146GB 10K RPM FC HD Support
HA112A4	I	HP SureStore VA Enclosure Support	HA112A5	I	DS 2100 Series Support
HG925A1	I	DS 2100 Series Support	HG925A4	I	HP SureStore VA Enclosure Support
HG925A5	I	EntrprsClss146GB 10K RPM FC HD Support	HG927A1	I	EntrprsClss146GB 10K RPM FC HD Support
HG927A3	I	HP SureStore VA Enclosure Support	HG927A4	I	HP SureStore VA Enclosure Support
HG930A5	I	EntrprsClss146GB 10K RPM FC HD Support	HG931A3	I	DS 2100 Series Support
HG931A4	I	HP SureStore VA Enclosure Support	HG932A1	I	HP SureStore VA Enclosure Support
A7382AR	I	HP Disc System 2120 Field Rmkt Rack	A7382AZR	I	HP Disk System 2120 Factory Rmkt Rack
A7528AR	I	HP INT no S/W 73G 10K 80U4 Rmkt HDD	A7529A	I	HP INT no S/W 73G 15K 80U4 HDD
A7531A	I	Pedestal Kit	HA103A3	I	HP SureStore VA Enclosure Support
HA103A5	I	DS 2100 Series Support	HA104A1	I	EntrprsClss146GB 10K RPM FC HD Support
HA104A1	I	HP SureStore VA Enclosure Support	HA104A3	I	DS 2100 Series Support
HA105A4	I	HP SureStore VA Enclosure Support	HA109A1	I	DS 2100 Series Support
HA110A4	I	EntrprsClss146GB 10K RPM FC HD Support	HA111A5	I	DS 2100 Series Support
HA112A1	I	EntrprsClss146GB 10K RPM FC HD Support	HA112A4	I	DS 2100 Series Support
HG925A4	I	EntrprsClss146GB 10K RPM FC HD Support	HG926A3	I	EntrprsClss146GB 10K RPM FC HD Support
HG926A5	I	HP SureStore VA Enclosure Support	HG927A3	I	DS 2100 Series Support
HG927A4	I	EntrprsClss146GB 10K RPM	HG928A1	I	HP SureStore VA Enclosure



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Product Number	Discount Column	Product Description	Product Number	Discount Column	Product Description
HG928A3	I	FC HD Support	HG930A1	I	Support
HG931A4	I	EntrprsClss146GB 10K RPM	HG932A1	I	DS 2100 Series Support
A7289AR	I	FC HD Support	A7382AD	I	Disk System 2120 Desktop
A7382AE	I	DS 2100 Series Support	A7382ED	I	Disk System 2120
AD527A	III	Rmkt Ent Class 146GB 10K RPM FC HDD	AD528AR	III	Desktop,Empty Enclosure
AD532A	III	Disc System 2120 Field Rack, Empty Encl	HA103A3	I	HP Optical UK-ABU Rmkt Power Cord
HA104A5	I	HP Australia Power Cord	HA104A5	I	EntrprsClss146GB 10K RPM FC HD Support
HA105A3	I	HP S. Africa Power Cord	HA109A4	I	HP SureStore VA Enclosure Support
HA109A4	I	EntrprsClss146GB 10K RPM FC HD Support	HA109A5	I	EntrprsClss146GB 10K RPM FC HD Support
HA110A1	I	DS 2100 Series Support	HA110A3	I	HP SureStore VA Enclosure Support
HA110A4	I	HP SureStore VA Enclosure Support	HA111A4	I	HP SureStore VA Enclosure Support
HA112A3	I	EntrprsClss146GB 10K RPM FC HD Support	HA112A4	I	EntrprsClss146GB 10K RPM FC HD Support
HA112A5	I	DS 2100 Series Support	HG925A5	I	HP SureStore VA Enclosure Support
HG927A1	I	HP SureStore VA Enclosure Support	HG928A5	I	HP SureStore VA Enclosure Support
HG929A1	I	DS 2100 Series Support	HG930A5	I	DS 2100 Series Support
HG931A3	I	EntrprsClss146GB 10K RPM FC HD Support	HG931A4	I	EntrprsClss146GB 10K RPM FC HD Support
HG931A5	I	DS 2100 Series Support	HG932A1	I	EntrprsClss146GB 10K RPM FC HD Support
A7382ADR	I	HP Disk Sys 2120 Desktop Rmkt Enclosure	A7382AER	I	HP Disc Sys 2120 Rack Rmkt Enclosure
A7529AR	I	HP INT no S/W 73G 15K 80U4 Rmkt HDD	A7552AR	I	HP RITTAL/RBII Graphite Rmkt Rail Kit
AD530A	III	HP Denmark Power Cord	AG492AR	I	HP DS2120 300 GB 15k Rmkt HDD
HA103A4	I	HP SureStore VA Enclosure Support	HA104A4	I	EntrprsClss146GB 10K RPM FC HD Support
HA105A1	I	EntrprsClss146GB 10K RPM FC HD Support	HA105A5	I	DS 2100 Series Support
HA105A5	I	EntrprsClss146GB 10K RPM FC HD Support	HA109A5	I	DS 2100 Series Support
HA109A5	I	EntrprsClss146GB 10K RPM FC HD Support	HA110A1	I	HP SureStore VA Enclosure Support
HA110A5	I	EntrprsClss146GB 10K RPM FC HD Support	HA110A5	I	HP SureStore VA Enclosure Support
HA111A1	I	HP SureStore VA Enclosure Support	HA111A3	I	DS 2100 Series Support
HA111A5	I	EntrprsClss146GB 10K RPM FC HD Support	HA112A1	I	DS 2100 Series Support
HA112A3	I	DS 2100 Series Support	HG925A4	I	DS 2100 Series Support
HG926A4	I	EntrprsClss146GB 10K RPM FC HD Support	HG926A4	I	HP SureStore VA Enclosure Support
HG927A3	I	EntrprsClss146GB 10K RPM FC HD Support	HG927A5	I	EntrprsClss146GB 10K RPM FC HD Support
HG927A5	I	HP SureStore VA Enclosure Support	HG928A4	I	EntrprsClss146GB 10K RPM FC HD Support
HG928A4	I	HP SureStore VA Enclosure Support	HG929A3	I	DS 2100 Series Support
HG929A5	I	DS 2100 Series Support	HG930A1	I	EntrprsClss146GB 10K RPM



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HG930A5	I	HP SureStore VA Enclosure Support	A7382EDR	I	FC HD Support HP Disk Sys 2120 Desk Emp Rmkt Enclosure
A7383A	I	HP INT no S/W 146G 15K 80U4 HDD	A7383AR	I	HP INT no S/W 146G 15K 80U4 Rmkt HDD
AD531A	III	HP Japan Power Cord	AD534A	III	HP L Amer Power Cord
HA101A4	I	EntrprsClss146GB 10K RPM FC HD Support	HA101A5	I	EntrprsClss146GB 10K RPM FC HD Support
HA103A5	I	EntrprsClss146GB 10K RPM FC HD Support	HA104A3	I	EntrprsClss146GB 10K RPM FC HD Support
HA104A5	I	DS 2100 Series Support	HA109A3	I	HP SureStore VA Enclosure Support
HA109A4	I	DS 2100 Series Support	HA110A4	I	HP SureStore VA Enclosure Support
HA110A5	I	DS 2100 Series Support	HG925A5	I	DS 2100 Series Support
HG926A3	I	HP SureStore VA Enclosure Support	HG926A5	I	EntrprsClss146GB 10K RPM FC HD Support
HG927A1	I	DS 2100 Series Support	HG928A3	I	HP SureStore VA Enclosure Support
HG928A5	I	EntrprsClss146GB 10K RPM FC HD Support	HG929A3	I	EntrprsClss146GB 10K RPM FC HD Support
HG929A4	I	DS 2100 Series Support	HG930A3	I	DS 2100 Series Support
HG931A1	I	DS 2100 Series Support	HG932A4	I	HP SureStore VA Enclosure Support
A6250AER	I	Rmkt HP Disk System 2405 Empty	A7527AR	I	HP INT no S/W 36G 15K 80U4 Rmkt HDD
AD526A	III	HP Europe Power Cord	AD529A	III	HP Swiss Power Cord
AD529AR	III	HP Swiss Rmkt Power Cord	AD530AR	III	HP Denmark Rmkt Power Cord
HA101A4	I	DS 2100 Series Support	HA103A1	I	DS 2100 Series Support
HA103A3	I	DS 2100 Series Support	HA103A5	I	HP SureStore VA Enclosure Support
HA105A4	I	EntrprsClss146GB 10K RPM FC HD Support	HA113A1	I	Disk Module Upgrade Kits Installation
HG925A3	I	DS 2100 Series Support	HG926A3	I	DS 2100 Series Support
HG926A5	I	DS 2100 Series Support	HG928A1	I	DS 2100 Series Support
HG928A1	I	EntrprsClss146GB 10K RPM FC HD Support	HG928A3	I	DS 2100 Series Support
HG929A4	I	EntrprsClss146GB 10K RPM FC HD Support	HG929A4	I	HP SureStore VA Enclosure Support
HG930A4	I	EntrprsClss146GB 10K RPM FC HD Support	HG930A4	I	HP SureStore VA Enclosure Support
HG932A3	I	EntrprsClss146GB 10K RPM FC HD Support	HG932A3	I	HP SureStore VA Enclosure Support
HG932A5	I	DS 2100 Series Support	HG932A5	I	EntrprsClss146GB 10K RPM FC HD Support